

THE ROLE OF THE BREAST HEALTH NAVIGATOR



DECEMBER 2005
SURVEY

A survey to determine the role
and scope of practice of nurses
working in breast centers







The role of the Breast Health Navigator has evolved to meet the changing demands of breast healthcare. Discover and compare what navigators are doing around the country, how much they are being paid, what programs and services their facilities are offering, what latest surgical techniques their patients are choosing, and much more.

All survey participants are Breast Health Navigators trained and certified by EduCare, Inc. Founder and President of EduCare, Inc., Judy Kneece, RN, OCN, has trained more than 1,250 Breast Health Navigators internationally and consulted with some of the nation's leading hospitals to develop successful, comprehensive breast health programs.

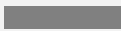

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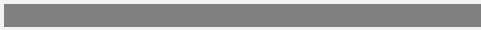
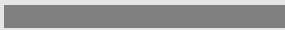
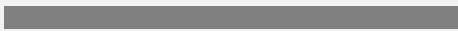


The Role and Scope of Practice of the Breast Health Navigator

Which of these statements best describes your role as Navigator:		Response Percent	Response Total
Educating patients at time of diagnosis		20.4%	44
Navigating with patients from diagnosis through surgery/treatment		29.2%	63
Navigating with patients from diagnosis through recovery (throughout continuum of care)		47.2%	102
Other		3.2%	7

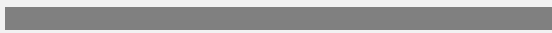

Total # of respondents 216. Statistics based on 216 respondents; 0 filtered; 0 skipped.



Do you navigate with any types of cancer patients other than “breast?”		Response Percent	Response Total
Yes		16.7%	36
No		83.3%	180





Total # of respondents 216. Statistics based on 216 respondents; 0 filtered; 0 skipped.







If yes, what other types of cancer patients do you navigate with?		Response Percent	Response Total
Lung		62.9%	22
Prostate		37.1%	13
Colon		60%	21
Urinary		25.7%	9
Other		65.7%	23






Total # of respondents 216. Statistics based on 35 respondents; 0 filtered; 181 skipped.

Are you the first Breast Health Navigator to fill this role in your facility?		Response Percent	Response Total
Yes		70.8%	153
No		29.2%	63
Total # of respondents 216 . Statistics based on 216 respondents; 0 filtered; 0 skipped.			



Are you the only Breast Health Navigator in this facility?		Response Percent	Response Total
Yes		61.6%	133
No		38.4%	83
Total # of respondents 216 . Statistics based on 216 respondents; 0 filtered; 0 skipped.			

If no, how many Breast Health Navigators are in your facility, including yourself?		Response Percent	Response Total
2		67.1%	55
3		23.2%	19
4		4.9%	4
more than 4		4.9%	4
Total # of respondents 216 . Statistics based on 82 respondents; 0 filtered; 134 skipped.			


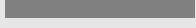
How long have you been a Navigator?		Response Percent	Response Total
Less than 1 year		25%	54
1 - 2 years		34.3%	74
3 - 5 years		29.2%	63
6 - 8 years		9.3%	20
9 - 10 years		0.5%	1
More than 10 years		1.9%	4
Total # of respondents 216 . Statistics based on 216 respondents; 0 filtered; 0 skipped.			

What is your highest educational degree?		Response Percent	Response Total
RN		84.7%	183
LPN		1.4%	3
RT		1.4%	3
NP		10.2%	22
PA		0%	0
Other		2.3%	5

Total # of respondents **216**. Statistics based on **216** respondents; **0** filtered; **0** skipped.

Are you an Oncology Certified Nurse (OCN?)		Response Percent	Response Total
Yes		24.1%	52
No		75.9%	164

Total # of respondents **216**. Statistics based on **216** respondents; **0** filtered; **0** skipped.

What is the average number of hours you work per week?		Response Percent	Response Total
20 or less		2.3%	5
20 - 40		25.5%	55
40 - 50		61.1%	132
50 or more		11.1%	24

Total # of respondents **216**. Statistics based on **216** respondents; **0** filtered; **0** skipped.

What is your hourly wage? (a breakdown of wages by region is included at the end of this report)		Response Percent	Response Total
\$12 - \$15		1.4%	3
\$16 - \$20		1.9%	4
\$21 - \$25		13.4%	29
\$26 - \$30		33.3%	72
\$31 - \$35		31.5%	68
\$36 - \$40		12%	26
More than \$40		6.5%	14
Total # of respondents 216 . Statistics based on 216 respondents; 0 filtered; 0 skipped.			

How are you paid?		Response Percent	Response Total
Hourly Wage		38%	82
Flat Salary		61.1%	132
Salary Plus Incentive		0.9%	2
Total # of respondents 216 . Statistics based on 216 respondents; 0 filtered; 0 skipped.			

Which of these best describes your employer?		Response Percent	Response Total
Hospital		59.3%	128
Breast center affiliated with a hospital		33.8%	73
Private practice		4.2%	9
Other		2.8%	6
Total # of respondents 216 . Statistics based on 216 respondents; 0 filtered; 0 skipped.			

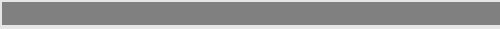
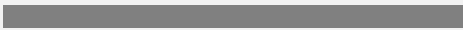
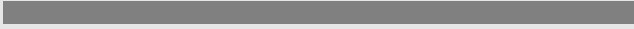



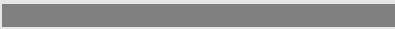


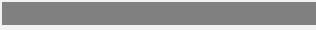


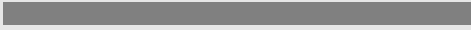




Who do you primarily report to?		Response Percent	Response Total
Director of Breast Center		25.5%	55
Radiology Department		15.7%	34
Nursing Department		8.8%	19
Oncology Department		25.5%	55
Women's Health Department		11.6%	25
Breast Surgeon		5.1%	11
Other		7.9%	17


Total # of respondents 216. Statistics based on 216 respondents; 0 filtered; 0 skipped.







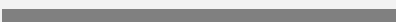

Where is your office located?		Response Percent	Response Total
The Breast Health Center		35.2%	76
The Cancer Center		20.8%	45
The Imaging Center		15.3%	33
The Women's Health Center		15.3%	33
Nursing Education		0.9%	2
A physician's office		3.7%	8
Other		8.8%	19


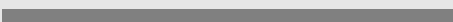
Total # of respondents 216. Statistics based on 216 respondents; 0 filtered; 0 skipped.

Which of the following duties are included in your role as Navigator?		Response Percent	Response Total
Community outreach education		89.8%	194
Teaching breast self-exam		75%	162
Performing clinical breast exams		21.8%	47
High risk assessment		31%	67
In-house education for staff on breast health		66.7%	144





Marketing breast program/center to general public		64.4%	139
Marketing breast program/center to referring physicians		59.7%	129
Patient education for benign breast conditions		81.5%	176
Obtaining grants		34.3%	74
Patient education during diagnostic period		89.4%	193
Coordination of care during diagnostic period		79.2%	171
Assisting with minimally invasive biopsy procedures		51.4%	111
Patient support and education at diagnosis		92.6%	200
Coordination of care during treatment		64.4%	139
Coordinating interdisciplinary breast conferences		41.2%	89
Conferring with physicians regarding patient's response to treatment		44%	95
Assisting in surgery		5.1%	11
Tracking with patients post-treatment		61.6%	133
Navigating with recurrent patients		57.4%	124
Leading a support group for newly diagnosed patients		37.5%	81
Leading a support group for partners		6.5%	14
Leading a support group for recurrent patients		16.2%	35




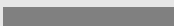


Providing education for children		19.4%	42
Total # of respondents 216. Statistics based on 216 respondents; 0 filtered; 0 skipped.			

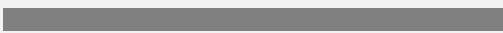
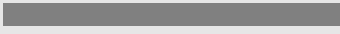
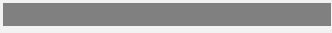
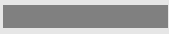
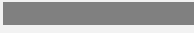
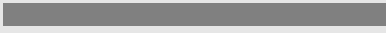

If you are a Nurse Practitioner, which of these duties do you perform?		Response Percent	Response Total
Removing sutures		41.2%	7
Performing cyst aspirations		17.6%	3
Performing biopsies		5.9%	1
Hormonal counseling		52.9%	9
Post-operative followup		58.8%	10
Writing prescriptions		41.2%	7
Genetic education and counseling		52.9%	9
None of these apply		23.5%	4
Total # of respondents 216. Statistics based on 17 respondents; 0 filtered; 199 skipped.			


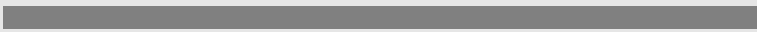
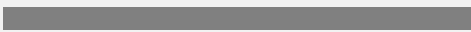

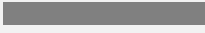
Does your position include management responsibilities?		Response Percent	Response Total
Yes		39.8%	86
No		60.2%	130
Total # of respondents 216. Statistics based on 216 respondents; 0 filtered; 0 skipped.			












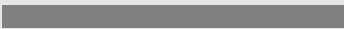




What are your 3 greatest challenges?		Response Percent	Response Total
Lack of time		50.9%	109
Lack of space		24.3%	52
Lack of financial support for programs		21.5%	46
Lack of automated programs for tracking and maintaining records		29.9%	64
Lack of referring physician support for program		24.8%	53
Lack of breast center physician(s) support for my role		9.3%	20
Lack of administration support for breast program		11.7%	25
Lack of educational materials for outreach education		2.3%	5
Lack of educational materials for patient		3.7%	8
Lack of understanding of my role by others		49.1%	105
Lack of a dedicated breast radiologist		28.5%	61
Other		12.1%	26
Total # of respondents 216 . Statistics based on 214 respondents; 0 filtered; 2 skipped.			

How would you describe your job?		Response Percent	Response Total
Most personally rewarding job I have ever had		29.3%	63
Very personally rewarding		32.6%	70
Very personally rewarding, but stressful and frustrating		37.2%	80
Stressful and frustrating		0.9%	2
Most stressful job I have every had in healthcare		0%	0
Total # of respondents 216 . Statistics based on 215 respondents; 0 filtered; 1 skipped.			






How long has your Breast Health Program been in existence?		Response Percent	Response Total
less than 1 year		12.4%	26
1 - 2 years		21.9%	46
3 - 5 years		31%	65
6 - 9 years		22.9%	48
10 - 14 years		7.6%	16
More than 15 years		4.3%	9
Total # of respondents 216 . Statistics based on 210 respondents; 0 filtered; 6 skipped.			





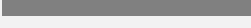

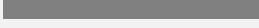
Which of the following do you have?		Response Percent	Response Total
Rotating radiologists who read mammograms		65.2%	137
Dedicated breast radiologist(s)		43.3%	91
Dedicated breast surgeon(s)		42.9%	90
Dedicated breast oncologist(s)		21.4%	45
Dedicated plastic surgeon(s)		25.7%	54
Lymphedema Clinic		50%	105
None of these apply		3.3%	7
Total # of respondents 216 . Statistics based on 210 respondents; 0 filtered; 6 skipped.			









Which of the following resources are provided?		Response Percent	Response Total
Resource library for patients		65.7%	138
Educational materials for patient		98.6%	207
Education/training room for counseling		61%	128
Community outreach program		66.7%	140
Annual staff clinical update program		26.7%	56
None of these apply		0%	0
Total # of respondents 216 . Statistics based on 210 respondents; 0 filtered; 6 skipped.			



Which of the following services are offered?		Response Percent	Response Total
Support groups for newly diagnosed patients		81.4%	171
Support groups for recurrent/metastatic patients		52.4%	110
Support groups for partners		24.3%	51
Support groups for families		27.1%	57
Children's educational classes		16.7%	35
Nutrition counseling		59%	124
Stress management classes		23.3%	49
Exercise		40%	84
Massage		39%	82
Acupuncture		12.4%	26
Mind and body classes		22.9%	48
High-risk assessment services and counseling		45.2%	95
Surgery preparation classes		21%	44
Journaling		16.2%	34
None of these apply		8.1%	17
Other		6.7%	14



Total # of respondents **216**. Statistics based on **210** respondents; **0** filtered; **6** skipped.



Which of the following services are offered for "high risk" patients?		Response Percent	Response Total
Assessment of high risk with referral to Genetic Counselor		60.6%	126
Genetic Counselor on site		38.5%	80
Testing for BRAC1/BRAC2		57.2%	119
There are no services for high risk patients in our program/center		29.3%	61
Other		1%	2
Total # of respondents 216 . Statistics based on 208 respondents; 0 filtered; 8 skipped.			


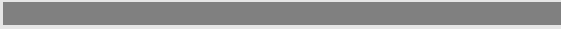
Has your facility adopted clinical pathways for any of the following?		Response Percent	Response Total
Palpable lesions diagnostics		40.4%	84
Non-palpable lesions diagnostics		37.5%	78
Breast cancer surgical options		44.7%	93
Breast cancer treatment options		38.5%	80
Breast cancer follow-up care		32.2%	67
High-Risk Patients		23.1%	48
Other		33.7%	70
Total # of respondents 216 . Statistics based on 208 respondents; 0 filtered; 8 skipped.			

What is the average wait-time for your patients from diagnostic mammogram to tissue biopsy diagnosis? (include weekends)		Response Percent	Response Total
24 hours or less		6.7%	14
1 - 2 days		15.4%	32
3 - 4 days		15.9%	33
5 - 7 days		25%	52
8 - 10 days		15.4%	32
Approximately 2 weeks		14.9%	31
Approximately 3 weeks		4.8%	10
More than 3 weeks		1.9%	4
Total # of respondents 216 . Statistics based on 208 respondents; 0 filtered; 8 skipped.			



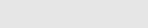

Does your Program include Pre-treatment Interdisciplinary Conferences?		Response Percent	Response Total
Yes		56.2%	117
No		43.8%	91
Total # of respondents 216 . Statistics based on 208 respondents; 0 filtered; 8 skipped.			

If yes, the Pre-treatment Interdisciplinary Conferences are for:		Response Percent	Response Total
All patients		47%	55
Selected patients		53%	62
Total # of respondents 216 . Statistics based on 117 respondents; 0 filtered; 99 skipped.			






Does your Program have Post-treatment Interdisciplinary Reviews?		Response Percent	Response Total
Yes		44.7%	93
No		55.3%	115
Total # of respondents 216 . Statistics based on 208 respondents; 0 filtered; 8 skipped.			

If yes, the Post-treatment Interdisciplinary Reviews are for:		Response Percent	Response Total
All patients		28.1%	25
Selected patients		71.9%	64


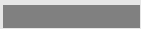


Total # of respondents 216. Statistics based on 89 respondents; 0 filtered; 127 skipped.

Where is your Center located?		Response Percent	Response Total
Inside of a hospital		38.5%	80
Adjacent to a hospital		27.4%	57
It is a freestanding facility		13.9%	29
There is no dedicated Breast Health "Center"		19.2%	40
Other		1%	2


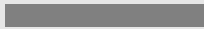
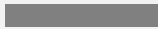





Total # of respondents 216. Statistics based on 208 respondents; 0 filtered; 8 skipped.


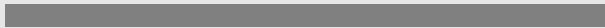
What is the size of your Center?		Response Percent	Response Total
Less than 2,000 sf		30.3%	63
2,000 - 5,000 sf		28.4%	59
5,000 - 10,000 sf		18.8%	39
10,000 - 15,000 sf		12%	25
More than 15,000 sf		10.6%	22






Total # of respondents 216. Statistics based on 208 respondents; 0 filtered; 8 skipped.



How many locations does your Center have?		Response Percent	Response Total
1 Location		70.2%	146
2 - 3 Locations		17.8%	37
4 - 5 Locations		5.3%	11
More than 5 Locations		6.7%	14

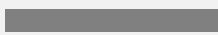
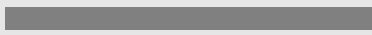
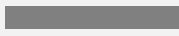

Total # of respondents 216. Statistics based on 208 respondents; 0 filtered; 8 skipped.

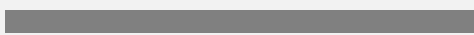
How many mammograms are performed in your facility each year?		Response Percent	Response Total
5,000 or less		14.5%	29
5,000 - 10,000		26%	52
10,000 - 15,000		20.5%	41
15,000 - 20,000		9.5%	19
20,000 - 25,000		12%	24
25,000 - 30,000		6%	12
30,000 - 35,000		3%	6
More than 35,000		8.5%	17
Total # of respondents 216 . Statistics based on 200 respondents; 0 filtered; 16 skipped.			

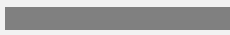
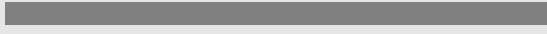
Does your facility offer mobile mammography services?		Response Percent	Response Total
Yes		21%	42
No		79%	158
Total # of respondents 216 . Statistics based on 200 respondents; 0 filtered; 16 skipped.			








How many patients are diagnosed with breast cancer each year in your facility?		Response Percent	Response Total
Less than 200		46.5%	93
200 - 500		41%	82
500 - 800		7.5%	15
800 - 1,000		3%	6
More than 1,000		2%	4
Total # of respondents 216 . Statistics based on 200 respondents; 0 filtered; 16 skipped.			









Does your facility advertise your services as a Breast Health Navigator?		Response Percent	Response Total
Yes		56%	112
No		44%	88
Total # of respondents 216 . Statistics based on 200 respondents; 0 filtered; 16 skipped.			


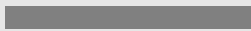
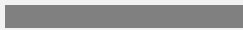

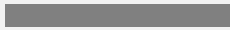

How would you describe the response of most physicians to your role?		Response Percent	Response Total
Very Supportive		28%	56
Supportive		48%	96
Indifferent		23%	46
Negative		1%	2
Total # of respondents 216. Statistics based on 200 respondents; 0 filtered; 16 skipped.			

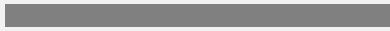

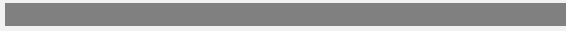

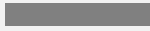

What changes has your facility experienced since implementing the position of Breast Health Navigator?		Response Percent	Response Total
Increase in number of patients		45.9%	73
Increase in patient retention		49.1%	78
Reduction of wait-time for patients from diagnostic mammogram to tissue biopsy diagnosis		61%	97
Increase in number of mammograms performed each year		28.9%	46
Other		12.6%	20
Total # of respondents 216. Statistics based on 159 respondents; 0 filtered; 57 skipped.			

Is any portion of your breast health program funded by grants?		Response Percent	Response Total
Yes		29.5%	59
No		70.5%	141
Total # of respondents 216. Statistics based on 200 respondents; 0 filtered; 16 skipped.			

How many newly diagnosed breast cancer patients do you work with per year?		Response Percent	Response Total
Less than 25		14.6%	29
26 - 100		36.7%	73
100 - 200		26.6%	53
200 - 300		10.1%	20
300 - 400		5%	10
400 - 500		4.5%	9
More than 500		2.5%	5
Total # of respondents 216 . Statistics based on 199 respondents; 0 filtered; 17 skipped.			

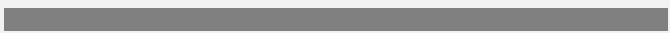


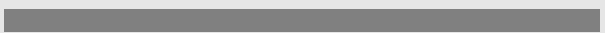
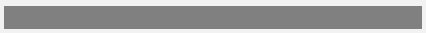
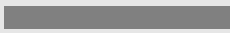
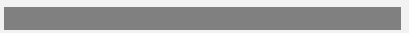
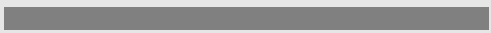

How many patients do you work with at one time? (include all patients — newly diagnosed, in treatment & post-treatment)		Response Percent	Response Total
25 - 50		70.4%	140
51 - 100		15.1%	30
101 - 150		3%	6
151 - 200		4.5%	9
201 - 250		2.5%	5
251 - 300		0.5%	1
301 - 350		2%	4
351 - 400		0%	0
More than 400		2%	4
Total # of respondents 216 . Statistics based on 199 respondents; 0 filtered; 17 skipped.			

How are patients referred to you? (check all that apply)		Response Percent	Response Total
Physician introduces you to the patient in person when delivering diagnosis		26.9%	53
Physician forwards patient's contact information to you after delivering diagnosis		32.5%	64
Physician gives your contact information to patient at time of diagnosis		31.5%	62
All patients are automatically referred to you		33.5%	66
There is no protocol for referring patients to you		30.5%	60
Other		11.2%	22
Total # of respondents 216 . Statistics based on 197 respondents; 0 filtered; 19 skipped.			



How do your patients receive their diagnosis?		Response Percent	Response Total
By telephone from physician		51.3%	101
By telephone from nurse or navigator		13.7%	27
In person by physician		73.6%	145
In person by nurse or navigator		8.6%	17
In person by physician with nurse/navigator present		19.8%	39
Other		2.5%	5
Total # of respondents 216 . Statistics based on 197 respondents; 0 filtered; 19 skipped.			

How do you educate newly diagnosed patients about their diagnosis and treatment options?		Response Percent	Response Total
Verbally and with written materials		94.4%	186
Verbally, but without written materials		2%	4
With written materials only		3.6%	7
Total # of respondents 216 . Statistics based on 197 respondents; 0 filtered; 19 skipped.			




What is the average amount of time you spend with a newly diagnosed patient?		Response Percent	Response Total
Less than 30 minutes		14.7%	29
30 - 60 minutes		55.3%	109
60 - 90 minutes		23.9%	47
90 minutes - 2 hours		4.1%	8
More than 2 hours		2%	4
Total # of respondents 216 . Statistics based on 197 respondents; 0 filtered; 19 skipped.			

When educating patients, do you address any of the following issues when applicable?		Response Percent	Response Total
Surgical options		85.8%	169
Surgical side effects		75.1%	148
Chemotherapy education & side effects		68%	134
Lymphedema		76.6%	151
Relationship dynamics during treatment		54.3%	107
Signs & symptoms of recurrence		28.4%	56
Nutrition		51.8%	102
Exercise		64%	126
None of these apply		7.6%	15

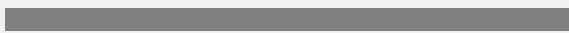
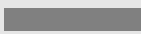


Total # of respondents 216. Statistics based on 197 respondents; 0 filtered; 19 skipped.

Do you routinely discuss sexuality issues with patients prior to chemotherapy treatment?		Response Percent	Response Total
Yes		25.4%	50
No		74.6%	147

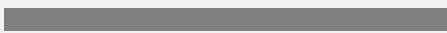
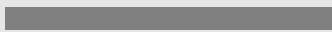
Total # of respondents 216. Statistics based on 197 respondents; 0 filtered; 19 skipped.

If yes, how would you rate the average patient's response to these discussions about sexuality?		Response Percent	Response Total
Grateful		34%	17
Receptive		60%	30
Indifferent		6%	3
Unreceptive		0%	0

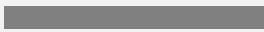
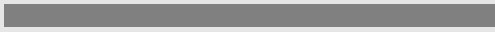

Total # of respondents 216. Statistics based on 50 respondents; 0 filtered; 166 skipped.

What percentage of your patients ask questions about sexuality issues or sexual functioning during treatment?		Response Percent	Response Total
Less than 10%		73%	143
10 - 25%		17.9%	35
25 - 50%		7.1%	14
50 - 75%		2%	4
More than 75%		0%	0

Total # of respondents 216. Statistics based on 196 respondents; 0 filtered; 20 skipped.

Do you routinely discuss early menopause issues with your patients prior to chemotherapy treatment?		Response Percent	Response Total
Yes		57.1%	112
No		42.9%	84

Total # of respondents 216. Statistics based on 196 respondents; 0 filtered; 20 skipped.






If yes, how would you rate the average patient's response to these discussions about menopause issues?		Response Percent	Response Total
Grateful		33.9%	38
Receptive		63.4%	71
Indifferent		2.7%	3
Unreceptive		0%	0

Total # of respondents 216. Statistics based on 112 respondents; 0 filtered; 104 skipped.






How long do you maintain contact with your patients post-treatment? (via email, mail, phone or in person)		Response Percent	Response Total
1 - 2 months		24.5%	48
3 - 6 months		25.5%	50
7 - 12 months		18.9%	37
13 - 18 months		2.6%	5
19 - 24 months		6.6%	13
More than 2 years		21.9%	43
Total # of respondents 216 . Statistics based on 196 respondents; 0 filtered; 20 skipped.			



Approximately what percentage of your patients undergo a Lumpectomy?		Response Percent	Response Total
Less than 10%		1%	2
10 - 25%		5.6%	11
25 - 50%		16.4%	32
50 - 75%		51.8%	101
More than 75%		25.1%	49
Total # of respondents 216 . Statistics based on 195 respondents; 0 filtered; 21 skipped.			

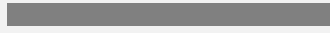

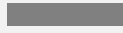
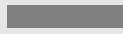

Approximately what percentage of your patients undergo a Mastectomy?		Response Percent	Response Total
Less than 10%		11.9%	23
10 - 25%		47.2%	91
25 - 50%		34.2%	66
50 - 75%		6.7%	13
More than 75%		0%	0
Total # of respondents 216 . Statistics based on 193 respondents; 0 filtered; 23 skipped.			

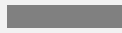


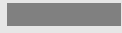
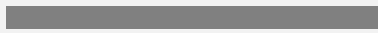
Approximately what percentage of your patients that have a mastectomy choose implants for reconstruction?		Response Percent	Response Total
Less than 10%		23%	44
10 - 25%		33.5%	64
25 - 50%		23.6%	45
50 - 75%		10.5%	20
More than 75%		9.4%	18
Total # of respondents 216 . Statistics based on 191 respondents; 0 filtered; 25 skipped.			

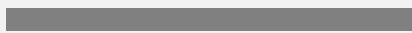
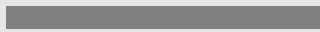


Approximately what percentage of your patients that have a mastectomy choose Latissimus Dorsi for reconstruction?		Response Percent	Response Total
Less than 10%		76.2%	144
10 - 25%		18.5%	35
25 - 50%		4.8%	9
50 - 75%		0.5%	1
More than 75%		0%	0
Total # of respondents 216 . Statistics based on 189 respondents; 0 filtered; 27 skipped.			

Approximately what percentage of your patients that have a mastectomy choose a TRAM for reconstruction?		Response Percent	Response Total
Less than 10%		54.8%	102
10 - 25%		25.3%	47
25 - 50%		12.4%	23
50 - 75%		5.4%	10
More than 75%		2.2%	4
Total # of respondents 216 . Statistics based on 186 respondents; 0 filtered; 30 skipped.			

Approximately what percentage of your patients that have a mastectomy choose a Gluteal Flap for reconstruction?		Response Percent	Response Total
Less than 10%		95.1%	175
10 - 25%		4.9%	9
25 - 50%		0%	0
50 - 75%		0%	0
More than 75%		0%	0
Total # of respondents 216. Statistics based on 184 respondents; 0 filtered; 32 skipped.			

Approximately what percentage of your patients undergo a Skin-Sparing Mastectomy?		Response Percent	Response Total
Less than 10%		42.6%	78
10 - 25%		31.1%	57
25 - 50%		15.8%	29
50 - 75%		5.5%	10
More than 75%		4.9%	9
Total # of respondents 216. Statistics based on 183 respondents; 0 filtered; 33 skipped.			

Approximately what percentage of your patients undergo a Sentinel Lymph Node Biopsy if mastectomy is required for DCIS?		Response Percent	Response Total
Less than 10%		14.9%	28
10 - 25%		9.6%	18
25 - 50%		12.2%	23
50 - 75%		14.9%	28
More than 75%		48.4%	91
Total # of respondents 216. Statistics based on 188 respondents; 0 filtered; 28 skipped.			

Approximately what percentage of your patients experience symptoms of Lymphedema?		Response Percent	Response Total
Less than 10%		51.9%	98
10 - 25%		41.3%	78
25 - 50%		5.8%	11
50 - 75%		1.1%	2
More than 75%		0%	0

Total # of respondents **216**. Statistics based on **189** respondents; **0** filtered; **27** skipped.

Wages by Region

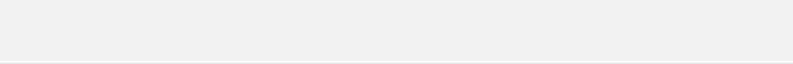
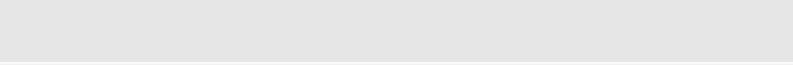
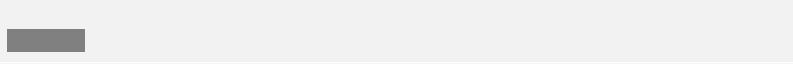
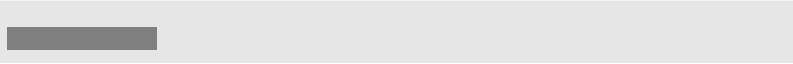

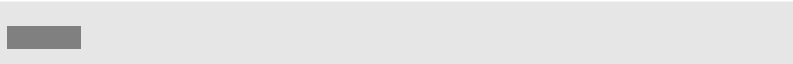
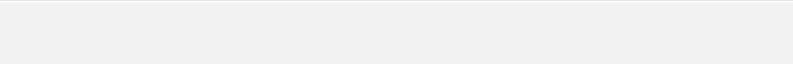


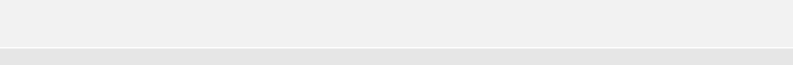
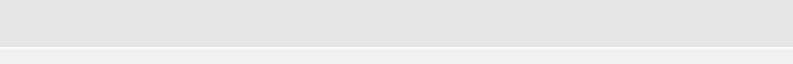
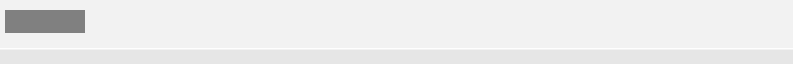
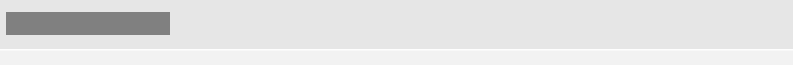
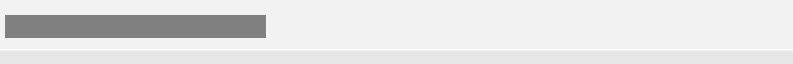
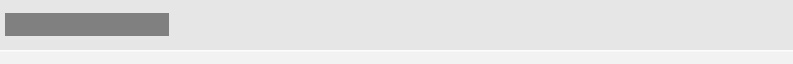
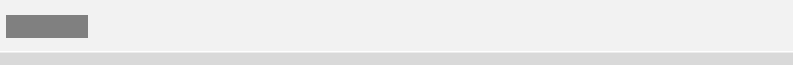
NORTHEAST REGION (40 respondents)		Response Percent	Response Total
What is your hourly wage?			
\$12 - \$15	■	2.5%	1
\$16 - \$20		0%	0
\$21 - \$25	■	12.5%	5
\$26 - \$30	■	20%	8
\$31 - \$35	■	25%	10
\$36 - \$40	■	22.5%	9
More than \$40	■	17.5%	7

Total # of respondents **216**. Statistics based on **40** respondents; **176** filtered; **0** skipped.

SOUTHEAST REGION (59 respondents)		Response Percent	Response Total
What is your hourly wage?			
\$12 - \$15		1.7%	1
\$16 - \$20		3.4%	2
\$21 - \$25		18.6%	11
\$26 - \$30		52.5%	31
\$31 - \$35		20.3%	12
\$36 - \$40		1.7%	1
More than \$40		1.7%	1
Total # of respondents 216 . Statistics based on 59 respondents; 157 filtered; 0 skipped.			

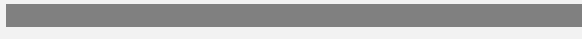
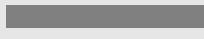
SOUTHWEST REGION (8 respondents)		Response Percent	Response Total
What is your hourly wage?			
\$12 - \$15		0%	0
\$16 - \$20		0%	0
\$21 - \$25		12.5%	1
\$26 - \$30		25%	2
\$31 - \$35		37.5%	3
\$36 - \$40		12.5%	1
More than \$40		12.5%	1
Total # of respondents 216 . Statistics based on 8 respondents; 208 filtered; 0 skipped.			

WEST REGION (10 respondents)		Response Percent	Response Total
What is your hourly wage?			
\$12 - \$15		0%	0
\$16 - \$20		0%	0
\$21 - \$25		10%	1
\$26 - \$30		20%	2
\$31 - \$35		60%	6
\$36 - \$40		10%	1
More than \$40		0%	0
Total # of respondents 216 . Statistics based on 10 respondents; 206 filtered; 0 skipped.			

NORTHWEST REGION (9 respondents)		Response Percent	Response Total
What is your hourly wage?			
\$12 - \$15		0%	0
\$16 - \$20		0%	0
\$21 - \$25		11.1%	1
\$26 - \$30		22.2%	2
\$31 - \$35		33.3%	3
\$36 - \$40		22.2%	2
More than \$40		11.1%	1
Total # of respondents 216 . Statistics based on 9 respondents; 207 filtered; 0 skipped.			

MIDWEST REGION (73 respondents)		Response Percent	Response Total
What is your hourly wage?			
\$12 - \$15		0%	0
\$16 - \$20		2.7%	2
\$21 - \$25		13.7%	10
\$26 - \$30		37%	27
\$31 - \$35		35.6%	26
\$36 - \$40		9.6%	7
More than \$40		1.4%	1
Total # of respondents 216 . Statistics based on 73 respondents; 143 filtered; 0 skipped.			

PACIFIC WEST REGION (13 respondents)		Response Percent	Response Total
What is your hourly wage?			
\$12 - \$15		7.7%	1
\$16 - \$20		0%	0
\$21 - \$25		0%	0
\$26 - \$30		0%	0
\$31 - \$35		38.5%	5
\$36 - \$40		30.8%	4
More than \$40		23.1%	3
Total # of respondents 216 . Statistics based on 13 respondents; 203 filtered; 0 skipped.			

OUTSIDE OF US (4 respondents)		Response Percent	Response Total
What is your hourly wage?			
\$12 - \$15		0%	0
\$16 - \$20		0%	0
\$21 - \$25		0%	0
\$26 - \$30		0%	0
\$31 - \$35		75%	3
\$36 - \$40		25%	1
More than \$40		0%	0

Total # of respondents **216**. Statistics based on **4** respondents; **212** filtered; **0** skipped.